

# Standard Practices Bulletin

## City of Toronto

The City of Toronto does not require general contractors to name their major subcontractors at the time of tender.

The Associations have advised the City that this practice provides the opportunity for general contractors to engage in bid shopping and that any savings from this activity will accrue only to the general contractor not to the City of Toronto.

The Associations have also advised the City that in these circumstances trade contractors will more than likely provide “soft” prices at closing, thereby inflating the general contractor’s price.

To date the City of Toronto has been unresponsive and dismissive of the issue.

The Associations recommend when bidding City of Toronto work as a subcontractor that trade contractors be fully aware that the City of Toronto’s tendering practices do not protect the integrity of subcontractor prices at tender closing, and the City knowingly provides an opportunity for general contractors to engage in the practice of bid shopping.

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